

KWAL Benefits from Fully Integrated SYSPRO Solution



At a Glance

ORGANIZATION

Kenya Wine Agencies Ltd.

REGION

Africa

KEY CHALLENGE

Full system integration for a standardized ERP experience

KEY BENEFIT

A fully integrated solution across a single platform

INDUSTRY

Food and Beverage

END USER MARKET

Retail

SOLUTION

SYSPRO 8



Customer Profile

Established in 1969, Kenya Wine Agencies Ltd. (KWAL) pioneered the wine industry in Kenya and became the country's first commercial winery in 1982. KWAL manufactures, imports, distributes, sells and exports alcoholic and non-alcoholic beverages.

The Business Challenge

When the Distell Group acquired a majority share in KWAL in 2017, KWAL embarked on a journey to transform its ERP system in line with Distell's strategy to integrate all its systems and data on a single platform.

The Solution

KWAL implemented SYSPRO 8 in March 2020, providing Distell with full visibility across all areas of the business and aligning the two organizations' financial environments in terms of access to products and customer information.

The Outcome

SYSPRO is playing a pivotal role in KWAL's renewed vision of being the preferred provider of quality beverages in East Africa and beyond. The company has an established countrywide branch network and is currently repositioning itself to grow its market share.

Joshua Koskei, KWAL's ICT Manager, says: "We have enjoyed a successful business partnership with Distell, Africa's leading producer and manufacturers of spirits, fine wines, ciders and ready-to-drinks, since 1997. Once Distell acquired a majority shareholding, the positive growth experienced by KWAL meant that Distell needed more frequent, in-depth visibility into our operations.

"Distell's strategy of deploying SYSPRO as its standard ERP solution throughout all of its Africa operations has provided us with full integration of all our systems and data on a single platform."



Distell's strategy of deploying SYSPRO as its standard ERP solution throughout its Africa operations has enabled us to integrate all our systems and data on a single platform.

Joshua Koskei, ICT Manager, Kenya Wine Agencies Ltd.



Improved production and costing

KWAL has benefited from SYSPRO's ease of use and the ability to monitor costs more effectively.

"We now have standard costing practices across the group," Koskei says. "This has improved the integration of the Rest of Africa businesses into Distell's head office operation in South Africa.

"SYSPRO has also significantly improved our productivity. By giving us more active control of our production costs and improved visibility into our operation, SYSPRO is paving the way for us to increase our profits."

In addition, SYSPRO has enabled a single repository of data to be built, and this has made monthly reporting and consolidation across the group far easier.

The road ahead

KWAL is looking to implement additional functionality on its SYSPRO solution in areas such as equipment maintenance, capacity planning and Manufacturing Operations Management (MOM).

"We are pushing ahead and plan to digitize almost every single process through our SYSPRO solution on our journey to digital transformation," Koskei says. "We are looking forward to the forthcoming enhancements on the SYSPRO roadmap."



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About SYSPRO

SYSPRO is a leading, global Enterprise Resource Planning (ERP) software provider, specializing in key manufacturing and distribution industries. Our Industry-built solutions and services are designed to make things possible.

SYSPRO's ERP solution empowers customers to take the next step – whether it is expanding into new territories, adding new product lines, transforming business processes, or driving innovation. Through our ERP software, customers gain access to solutions, processes, and tools to assist in the management of data for key business insights and informed decision making. The solution is scalable and can be deployed in the cloud, on-premise, or both, and accessed via the web on any device to provide customers with choice and flexibility.

As a trusted advisor, SYSPRO remains focused on the success of partners and customers. With a strong commitment to channel partner growth, SYSPRO customers are backed by a team of global experts that drive maximum value out of IT systems and business solutions. We are committed to addressing the unique needs of our customers, enabling them to easily adapt and remain resilient. Our evolving solutions are aligned with industry trends and leverage emerging technologies that will enable partners and customers to secure a digital future and to gain a competitive advantage.

Learn more about SYSPRO's solutions for Food and Beverage industries. [Click here](#) or contact us on info@za.syspro.com